

GARY T. MEARS

PROFESSIONAL EXPERIENCE

First Christian Church of Boonsboro

January 2022 – Present

Interim Pastor

Currently serves as Interim Pastor for a Disciples of Christ Church in Boonsboro, MD. Leads this faith community in worship, pastoral care, outreach, and fellowship. Current focus is providing stability and a foundation for growth as the church comes out of the chaotic period of the COVID-19 pandemic.

Faith Chapel (The Porch) -- PC(USA)

April 2017 – Dec 2021

Lead Missionary/Pastor

Led the effort to establish a new worshipping at the site of a church that had opened in 1885 and closed in 2015. Ministry began with hospitality and outreach work to get to know the folks in the community and developed into the beginnings of a church with weekly worship, two weekly Bible studies, a Food Pantry ministry providing food to 90 families twice per month, and other community/outreach ministries. The COVID-19 pandemic made continuing impossible, as church participation declined significantly during this time. While the work to start the new worshipping at Faith Chapel ended 12/31/2021, the Food Pantry ministry and the women's Bible study group continue.

Lancaster County Council of Churches

December 2016 – March 2017

Interim Executive Director

Provided overall leadership (while the organization conducted a search for a permanent Exec. Dir.) for a faith-based nonprofit, directing staff and volunteers in addressing the calling of scripture *to feed the hungry, clothe the naked, visit the prisoner, and welcome the stranger* (Matthew 25:31-46). Ministries of the Council include: Food Hub distributing 300+ tons of food per year), Clothing Bank, Wheels-to-Work, and Women's Winter Shelter. The Exec. Dir. is responsible for the consistent achievement of the Council's mission and ensuring there are sufficient financial & human resources to carry-out that mission.

Phila Consulting Group

January 2015 – Present

Consultant and Managing Director

Provides consulting and advisory services to churches, judicatories, and other faith-based organizations seeking to establish new worshipping communities, transform existing churches, examine their vision/mission, and/or improve their mission effectiveness. Specific expertise in new church development, to include: establishing a vision & mission, defining a ministry plans, forecasting financial & human resource needs, and leading complex organizational change.

SRA International

November 2012 – November 2014

Vice President/Sr. Principal

Hired to grow and transform a previously declining 300-person, \$60M nationwide corporate division. Responsible for all aspects of division management, including: successful delivery of consulting services, management of a portfolio of complex contracts, financial management, personnel development, and sales & marketing.

(Note: I worked for the same organization from 2/2002 – 10/2012; the company went through two mergers.)

Jacobs, Strategic Solutions Group

October 2010 – October 2012

Vice President

On October 1, 2010 Jacobs acquired TechTeam Government Solutions.

Led the assimilation of our 400-person consulting practice into Jacobs (the new parent company). Streamlined management structure to achieve operational and cost efficiencies, while increasing client focus. Duties included:

- Creating marketing strategies for new business opportunities
- Assuring successful performance on all consulting engagements and achieving financial objectives
- Providing development opportunities to enable team members to achieve personal and professional goals

TechTeam Government Solutions, Inc.
Senior Vice President, Business Development

June 2007 – October 2010

On June 1, 2007 TechTeam acquired NewVectors LLC.

Tapped by Tech Team CEO after acquisition to lead all sales and marketing for the newly formed \$100M company. Management responsibilities included:

- Developing a company strategy for new business growth
- Executing strategy to identify and pursue new business opportunities for growth and ROI

Key leader in Merger/Acquisition (M&A) negotiations leading to the acquisition of TechTeam by Jacobs Technology.

NewVectors LLC/Altarum Institute
Senior Vice President

February 2002 – May 2007

Served as the COO for NewVectors LLC, a \$50M subsidiary of the Altarum Institute focused on providing research, consulting, and IT services to client organizations. Also served as primary management consultant for high-priority client engagements. Co-led the M&A process leading to the acquisition of NewVectors LLC by TechTeam.

Intersect Software Corporation
Vice President, Consulting Services

March 2000 – January 2002

A start-up company established to build software to manage the R&D function large organizations.

Hired by Founder to create Intersect's marketing strategy and consulting services capability.

Electronic Data Systems
Vice President/Other positions

January 1988 – March 2000

Responsibilities focused on penetration into new business markets; progressing from entry-level position to Division Vice President.

RECENT CHURCH & COMMUNITY VOLUNTEER ACTIVITIES

Guest Preacher

2011 – Present

Serves as Sunday morning guest preacher for local churches, such as: Riverside Presbyterian, Brambleton Presbyterian, Leesburg Presbyterian, Boyds Presbyterian, and Christ Church – Lucketts (Episcopal)

Riverside Church, Sterling VA & First Presbyterian Church, Lancaster PA
Youth Group Volunteer

2009 – Present

Works to share God's love and teach the Gospel to high school and middle school students. Served as primary speaker at several large Summer Youth Retreats, led Bible Studies and Small Groups.

Lancaster County Council of Churches
Treasurer, Board of Directors

2015 – 2017

Provided leadership to the Council, especially in the areas of fund-raising and financial management. Served as Treasurer until asked to step in as Interim Executive Director.

EDUCATION

Wesley Theological Seminary 2018 – Present
Master of Arts, Theology (in progress)

University of Virginia

Bachelor of Science, Commerce
Master of Education, Counseling